**Empowering You to Effectively Manage Temporary Staffing Agencies**

**Tuesday 27th February 2018 – 08:45- 5:00pm**

**The Jockey Club, Haydock Racecourse**

**AGENDA**

**8:45 Arrival & Registration**

1 Introduction and overview of the day

2 Supply market dynamics and the factors affecting supply and demand

3 Forming a contract

4 Supplier relationships

**12:45 LUNCH**

5 Understanding your Value to the Market

6 Bribery Act

7 A Salesman’s Toolkit

8 Understanding the Impact of our Behaviours (individual, Organisational, Regional)

9 Self – Reflection and Take-away Actions

**5:00 CLOSE**